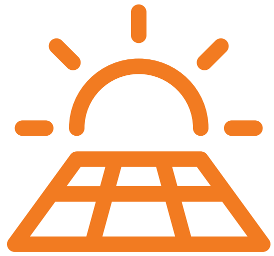
Preparing to Write an Offer

Determining the added value of a solar system can be tricky. Without accurate data, it's hard to assess how much it benefits your client, how well the system will perform, or whether the financial documents are in order. Pearl Certification simplifies this process by providing the critical information you need. Here's a checklist to help you get started:



Pre-Offer Information to Gather:

- [ ] Installation and system documentation
- [ ] Solar company contact information
- [ ] Loan or lease information, including transfer process and/or payoff amount
- [ ] Warranty details and transfer process, if applicable
- [ ] Is there a UCC-1 lien?
- [ ] Is there a whole home battery to store solar energy?

Information for Your Offer

- [ ] Solar Contract Provisions:
  Solar and/or Green Addendums to the purchase agreement, or added language to the conveyances section of your purchase agreement

- [ ] Do I have the Green appraisal addendum?
  Filling this out properly to highlight solar system value now so you can send this to the lender and/or appraiser when the home is under contract

- [ ] Ensure that any liens and loans are disclosed and responsibility for payoffs and any transfer fees are accounted for.